

**ACO BOARD OF DIRECTORS MEETING  
October 9, 2019 – 5:30 PM**

The ACO Board of Directors meeting was held on October 9, 2019 at the North Broward Hospital Health District Corporate Spectrum location, 1800 Northwest 49 Street, Suite 110, Fort Lauderdale, Florida, 33309.

**NOTICE**

Notice of the meeting is attached to the official Minutes as EXHIBIT I. The official Agenda for this meeting, as presented for the consideration of the Committee, is attached to the Minutes as EXHIBIT II and EXHIBIT III.

**I. CALL TO ORDER**

There being a quorum present, the meeting was called to order by Gino Santorio at 5:30 PM.

**ACO BOARD OF DIRECTORS**

*Present:* Gino Santorio, President/CEO  
Aldo Calvo, MD  
Keith Foster, MD  
Husman Khan, MD  
Avinash Persad, MD  
Robert Raggi, MD  
Jon Albee, Medicare Beneficiary  
Modesto Gato

*Not Present:* Joshua Lenchus, DO

*Additionally Present:*

Alan Goldsmith, CAO; Cathy Lebeau/Senior Associate General Counsel; Gavin Malcolm/Director, Population Health; Mark Sprada/Vice President, Strategy & Clinical Operations; Denise Tomon/Senior Executive Assistant to President/CEO

**II. APPROVAL OF MINUTES: August 15, 2019 (EXHIBIT 11)**

Approval of the ACO Board of Directors Meeting minutes, dated August 15, 2019.

**MOTION** It was *moved* by Mr. Santorio, *seconded* by Dr. Calvo, to:  
**Approve the ACO Board of Directors meeting minutes, dated August 15, 2019.**

Motion *carried* unanimously.

### **III. APPROVAL OF MINUTES: September 11, 2019 (EXHIBIT III)**

Approval of the ACO Board of Directors Meeting minutes, dated September 11, 2019.

**MOTION** It was *moved* by Mr. Santorio, *seconded* by Dr. Foster, to:  
**Approve the ACO Board of Directors meeting minutes, dated September 11, 2019.**

Motion *carried* unanimously.

### **IV. CIGNA AGREEMENT PERFORMANCE REVIEW**

Mr. Malcolm presented and discussed the Cigna Quality Outcomes. The progression of the metrics have been positive of the last few months. These metrics will be part of the committee discussions to facilitate as part of the ACO.

Mr. Santorio commented on a group that initiated a program at John Hopkins where they created an app to assist in medicine management. The patient would opt in and video themselves taking the medication and upload it. If this does not happen, a trigger would be sent to the primary care physician followed by an immediate phone call to the patient to assist. This method may benefit the medicine management measure. He will refer the group to the Board.

### **V. REQUIREMENTS TO SIGN/RENEW FUTURE CONTRACTS**

Mr. Sprada explained that in order to sign and renew contracts, there were some elements to have in place. The Florida Blue contract is pending and we are focused on that. The ACO corporate structure is complete and the committees are up and running. Once the Board approves the structure or methodology of the provide service agreement, we have a fair cohort of physicians signed up so we can execute payer agreements.

### **VI. COMMITTEE UPDATES**

#### **a. Clinical Guidelines**

Dr. Calvo reported the committee members consist of himself, Dr. Kristin Smith, Dr. Margaret Lott and Mr. Malcolm. Charges include:

1. Determine and then develop the top 10 areas/diagnoses for consideration for the initial clinical integrators for the network
2. Identify the community physicians who might serve on the group
3. How community physicians might be incentivized to participate in the committee

#### **b. Clinical Outcomes and Utilization**

Dr. Calvo reported the committee members consist of himself, Dr. Lori Marcu, Mr. Malcolm and Gustavo Gonzalez. He explained that this committee will receive a scorecard, based on the clinical guidelines, on how each contracted provider--community and employee is doing. They will be able to reach out to congratulate them to make sure

they are doing well, and those who are not meeting or passing benchmarks, the opportunities to improve. We have commitments from eight physicians for committee positions, and our goal is twenty-five to thirty physicians of equal amount among the committees.

c. Infrastructure

Mr. Sprada reported we are in the midst of a 90-day engagement with Cerner on informatics, mapping, EHR, documentation, and CCP claims integration into our software. He further explained that each practice can have a dashboard for their panel patients so they know what their number one care gap is, that will help our overall quality and ratings.

d. Patient Engagement

Mr. Sprada reported that IT is now reporting patients who have not had their annual wellness visits, and they are being called to get scheduled. The Centralized Call Center is in the design stages. There have been demos with Cerner's Healtheintent platform, which is all the clinical data, and there has been some discussions with Salesforce on how to join the two to schedule visits through an app.

## **VII. PROVIDER SERVICES AGREEMENT**

Mr. Goldsmith asked that the Board review the Provider Services Agreement and provide comments back for consideration and incorporated into the master agreement within the next few weeks.

Mr. Sprada stated he will email the list of all Florida Blue primary care physicians to the Board for their review and potential recruitment. Contracted employed physicians will be provided policies via Policy Stat on the Broward Health intranet. Contracted community physicians will be provided with a policy manual.

## **VIII. BOARD MEMBER COMMENTS**

No comments.

## **IX. STANDING BOARD MEETING CALENDAR**

It was discussed and agreed upon that the ACO Board Meetings will be held on the 2<sup>nd</sup> Wednesday of each month.

## **X. ADJOURNMENT : 6:30 PM**

**MOTION** It was *moved* by Mr. Santorio, *seconded* by Dr. Calvo, to:

**Adjourn the ACO Board of Directors meeting.**

Motion *carried* unanimously.